



How the PEV Collaborative calculates the number of PEVs sold in California

PEV Collaborative staff calculates the number of PEVs sold in California using national monthly PEV sales data produced by [HybridCars.com](#) and [Baum & Associates](#), a Michigan-based market research firm, and estimates from the California Air Resources Board to determine the percentage of sales expected in the state, which is adjusted regularly to reflect the shifting market.

Each month the percent of national PEV sales that occur in California fluctuates. PEV Collaborative staff work with Air Resources Board staff to update the California sales percentages on a rolling basis.

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